



Soyuz Tobacco Group

Zambian leaf platform — farm, plant and trading desk. Trade only.

WHO WE ARE

Soyuz Tobacco Group is a vertically integrated tobacco business being built in Zambia. The Group farms its own estate in Mkushi, commissions its green-leaf threshing plant in Lilayi in 2028, and trades through STT Trading — partner-sourced leaf today, the Group's own crop from the 2027/28 season.

The Group was built to give buyers one accountable counterparty for Zambian leaf. It is Alexander Plastinin's founding project: he arrived in Zambia in late 2023 on a commercial assignment and stayed for what the country offered. Over recurring seasons with industry veterans, one idea kept returning: green-leaf threshing. By March 2025 the vision had taken shape; in early April 2026 Maksim Uspenskiy and Nikolai Gaichenia joined, and the three partners expanded a processing plan into the vertically integrated platform.

WHY ZAMBIA

Zambia has long been the quiet third market of southern African tobacco — Zimbabwe the historic heavyweight, Malawi world-renowned for its Burley. Zambia grows both to a quality the trade rates, in a comparatively stable operating environment, and as regional supply consolidates, commercial growers and leaf companies have been shifting focus here. The national crop has grown year on year — while processing capacity has not kept pace. That structural gap is the platform's founding thesis.

THE PLATFORM — THREE OPERATIONS, ONE CHAIN OF CUSTODY

01 • The farm — Mkushi. 1 800 ha under irrigation, three dams holding 17.8M m³, thirty recorded harvest seasons. Our estate will grow the Group's own crop from its first 2027/28 season; flue-cured Virginia ramping from 80 to 600 ha.

02 • The plant — Lilayi. SUR Engenharia green-leaf threshing line, 15 000 kg/h, ≈50.7M kg nameplate over a 7-month season; the TAZARA rail line passes ~500 m from the plant gate. Commissioning 2028.

03 • The desk — STT Trading. The export seller and single counterparty for every contract. Today the desk trades partner-sourced leaf from Brazil and African origins under STG quality control.

THE BUILD-OUT — WHERE THE PROGRAMME STANDS

Today	Operating estate: 1 800 ha under irrigation at Mkushi; partner-sourced leaf trading through the desk.
Sep 2026	The Mkushi estate completes its transfer to the Group.
2026–27	SUR Engenharia manufactures the Lilayi GLT line in Brazil.
2027/28	First Group-grown crop — planted and cured under the Group's own programme; harvest from Q2 2028.
2028	The Lilayi plant commissions; the first processed export volumes follow from the 2027/28 crop.

CURRENT AVAILABILITY

TRADING SEASON

2026/27 — partner-sourced

AVAILABILITY

Partner-sourced leaf available now — Brazil and African origins, under STG quality control.

BOOKING

Open now — the Trading Desk is taking enquiries. The Group's own Mkushi crop arrives with the 2027/28 season; fully integrated farm → GLT → export supply follows with the plant's 2028 commissioning.

QUALITY & COMPLIANCE — BUILT TO PASS YOUR DUE DILIGENCE

Traceability. One estate, one plant, one exporter: from 2028 the chain of custody stays in-house from field to port, and the records travel with the leaf. Partner-sourced lots trade today with documented supplier provenance.

Labour practices. The Group's employment model is direct hire for its farm and processing workforce — built out as the estate transfers (2026) and the plant commissions (2028) — structured to meet the agricultural labour practice requirements of multinational customers, including alignment with the Sustainable Tobacco Programme (STP). A child-labour policy is formally adopted and published in full on the website.

Audit-readiness. Available on request through the desk: the signed ZDA agreement on tax and duty incentives, ZEMA environmental clearance and Tobacco Board of Zambia registration status; grade specifications, blend sheets and QC data under a standard NDA. Licence and certificate numbers are listed as they are issued.

CONTACT THE TRADING DESK

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Soyuz Tobacco Group supplies unmanufactured leaf tobacco to licensed businesses in the tobacco trade. We do not sell to consumers. This document is intended for adults of legal age working in the trade. Group structure: Soyuz Tobacco Group (STG) Holding — Soyuz Tobacco Processing (STP), Soyuz Tobacco Trading (STT), Soyuz Tobacco Farming (STF). Further entity particulars are available from the desk on request. © 2026 Soyuz Tobacco Group (STG) Holding.